



## THE COMPETITIVE EDGE IN A DYNAMIC WORLD

- **Our Work::** EWRoss International provides global consulting services to clients in the international defense marketplace. We enhance their competitive edge with insightful and practical advice, based on decades of unique experience. We bolster US clients' capabilities in international business development, strategic planning, and problem solving to compete successfully in a dynamic world. We help international clients better understand the US Government policy and regulatory processes.
- **Our Clients::** We serve US clients, both large and small companies, that focus on international business development in the full spectrum of defense industries and US and foreign clients who seek to understand and successfully navigate the US policy and regulatory processes.
- **Our Core Competencies::**
  - Foreign Military Sales (FMS) Programs
  - Direct Commercial Sales (DCS) Programs
  - US Military Assistance
  - Technology and Munitions Licensing Policies & Procedures
  - Negotiations Strategy
  - Defense Reform Programs
  - Interagency National Security Policy And Execution
  - Building Partnerships
  - Special Projects
- **Speeches and Seminars::** Ed Ross is available for speeches and seminars on our core business areas, the future of the global defense marketplace, the evolution of US policy on the sale of defense articles and services and technology transfers, and on defense modernization programs in Europe, Asia, and the Middle East. He also is a writer and commentator on a broad spectrum of issues. His recent articles are available at [www.EWRoss.com](http://www.EWRoss.com).
- **For more information visit our website at [www.EWRossInternational.com](http://www.EWRossInternational.com) or contact us at:**

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